

Fond du Lac Area Foundation

2016-2017 Report To The Community

For over 40 years the Fond du Lac Area Foundation has been focused on improving the Fond du Lac area. We do this by not only focusing on the needs of the community but also the strengths. A strong and thriving community needs to focus on being proactive and not just reactive. We have helped thousands of donors ranging from the ones who only have a few dollars to contribute, to the ones who leave planned gifts in their wills or estate plans that are over 7 figures. Each of these donors is unique with their own special story. We treat every donor the same. All of these valued donors combined enable us to do the special work we do in the community. We love for donors to come in and talk with us and figure out how we can assist them in telling their story in the community that will last forever.

Do you give to one, two, or three charities each year? Think about creating a charitable fund at the Fond du Lac Area Foundation. Join your over 330 friends in the community who have already set up charitable funds to support the causes they care about. Each year the Foundation will make your charitable distributions for you, in your or your family's name, to the organizations that you care about. You can set up these funds to support specific charities, or a field of interest (youth, arts, environment, education, etc.), or to support the community as a whole (unrestricted fund). People can create a named fund for \$10,000. A charitable fund is a great way to allow your name or the name of a loved one to live on forever. You can establish this fund now or in the future with a planned gift from your will or estate plan.

Is it hard to leave a planned gift with the Fond du Lac Area Foundation? When preparing your will and estate plan, your first concern is and should be what you will leave to your family. Why not think of your community as an additional child? What would you want to create to live on? What would you like your legacy to be? All you need to do to join the Legacy Society is simply a statement of intent that you are remembering to the Fond du Lac Area Foundation in your will or estate plan required. No documentation of gift amount or type of fund is necessary. However, the Foundation would be happy to work with you to make sure your fund is set up to correctly to carry out your charitable wishes.

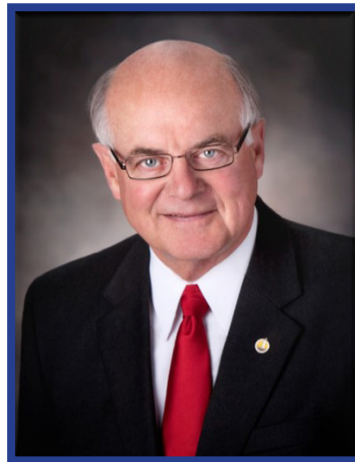
Do you have a charitable dream that you've always thought about but don't know how to accomplish it, then the Fond du Lac Area Foundation is the organization you are looking for. We exist solely for the good of a community. We are a community foundation. We are here for the current and future needs of the Fond du Lac Community...From One Generation to the Next.

***We want people to know that the Fond du Lac Area Foundation is where
Charitable Dreams Come True.***

Fond du Lac Area Foundation Honors Herre & Sabel



Harold Sabel



Thomas A. Herre

The Fond du Lac Area Foundation recently held its 13th annual “Celebration of Giving” dinner on September 12, 2017. The event was attended by over 230 people and the Foundation also recognized over 50 people in attendance who have already established funds to benefit the community. Fond du Lac Area Foundation Board member Aaron Sadoff provided an excellent speech on how when people work together and are part of a group, they can accomplish much more than they can on their own.

The “Legacy Awards” for the evening were presented to Thomas A. Herre and Harold Sabel. They were recognized for their significant philanthropic contributions that they have made to help improve the quality of life in our community. Tom Herre has been involved in many organizations and activities as well as being City Manager of Fond du lac where he dedicated 7 years of service to our community. If that wasn’t enough, he was then tapped on the shoulder to provide leadership at the Association of Commerce and assisted that organization and the FCEDC through their present merger into the now Envision Greater Fond du Lac, Inc. Tom served on the FAF board of directors for ten years where he also served as our board chair. He served in leadership roles on the boards of SMSA, Thelma Sadoff Center for the Arts, The Association of Commerce, FCEDC and United Way. He was also very instrumental in helping to bring the Fond du Lac Dock Spiders to Fond du Lac.

Mr. Harold Sabel lived a quiet life and was known as a kind and generous man. Harold established one fund in memory of his parents that will support the poor and needy of Holy Family Parish. Harold also created his own fund will actually support seven different charities that were important to him. Every year the Fond du Lac Area Foundation will issue a grant to each of these organizations in Harold’s name. Holy Family, SMSA, the FDL Humane Society St. Lawrence Seminary, St. Francis Home, Mother Cabrini Endowment Fund and the Salvation Army Red Kettle campaign.

In 2017, 42 years later after our first fund, community members have established over 330 funds and one supporting organization, the Sophia Foundation, Inc., with a combined market value of more than \$34,500,000. Each of those funds represent a unique charitable interest, including support for scholarships, churches, youth activities, the arts, the needy, the environment, etc. Those endowment funds are now generating more than \$850,000 each year that is being returned to the community in the form of charitable grants. If you would like more information on the Fond du Lac Area Foundation please contact us at (920) 921-2215, like us on Facebook, or visit us at www.fdlareafoundation.com

What We Do...

What's your passion? What do you care about? Do you give to charities now? Would you like to continue to support those organizations you care about after you are gone? Is it hard? Your church, neighborhood and educational organizations to children's health, animal welfare, fine arts, and the environment, there is no shortage of causes to support in our community. Creating your own legacy is an opportunity to reflect on your values and passions. Perhaps there is a cause you have felt strongly about through the years, or a local organization that has helped you or a loved one in a time of need. Whatever your inspiration for giving, your legacy gift is an enduring testament to the causes you hold dear.

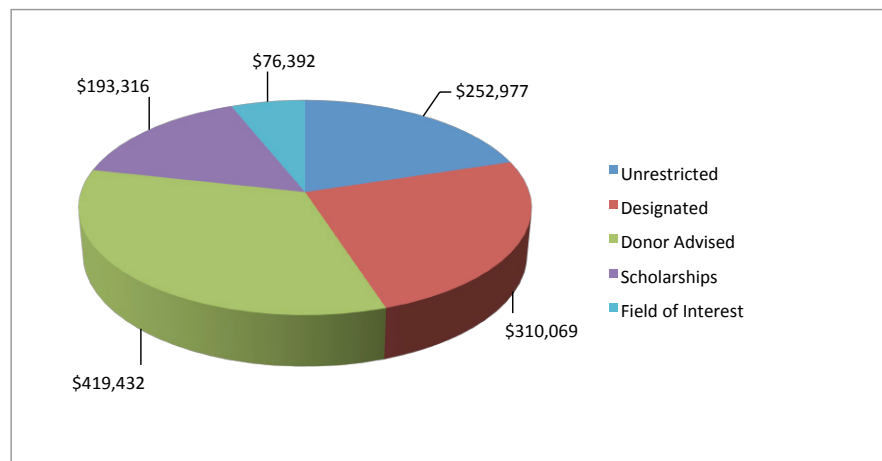
You can become a member of the Legacy Society whether you are a current donor to the Fond du Lac Area Foundation or if you are new to us. Those who plan to remember the Foundation through a will, trust, designation, beneficiary of a life insurance policy or IRA, or other planned gift are invited to join our Legacy Society. Too often, these gifts are unrecognized because they come at the end of donors' lives. The Legacy Society provides a way to recognize and thank donors during their lifetimes and allow them to meet others who have done the same.

These endowment funds offer great flexibility in meeting existing and future needs in the community. Endowments are permanent funds in which the principal is preserved and invested, and a percentage of the earnings are then distributed to support charitable works in perpetuity. Just as Albert Einstein once called compounded interest "the most powerful force in the universe," endowments carry an inherent power to provide for community needs through continued growth. Over time, the distributions exceed the original gift, while the fund balance continues to grow.

The Fond du Lac Area Foundation is dedicated to helping people just like you achieve your charitable dreams. Your planned gift will allow you to help your community, support your favorite causes and allow your family name to live on forever. Contact us to find out how to create your own lasting legacy.

2016 Grants by Fund Type

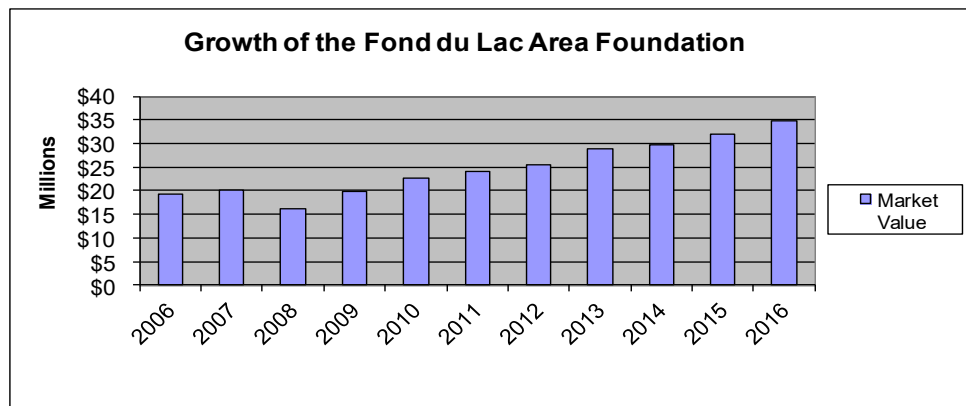
Unrestricted	\$252,977
Designated	\$310,069
Donor Advised	\$419,432
Scholarships	\$193,316
Field of Interest	\$76,392



Since the Fond du Lac Area Foundation was formed it has now invested more than \$17 million back into the community in the form of grants. These grants have helped to make our community a better place to live, work and grow. These grants address needs ranging from Social Services, Health, the Arts, the Environment, Education, Leadership, other non-profit organizations, and various emerging needs that have come up over time. In 2016, the Foundation awarded grants to more than 50 organizations for more \$1,240,000.

FOND DU LAC AREA FOUNDATION
STATEMENT OF REVENUE AND EXPENSES

	2015	2016
Income		
Additions to Funds	4,072,077	1707774
Investment Income (Loss)	396,676	425,989
Income (loss) on investments	(912,946)	2,115,7167
Other Income	<u>44,928</u>	<u>19,894</u>
Total Revenue and Support	3,600,735	4,269,373
 Grants and Expenses		
Grants	848,337	1,240,753
Administrative Expenses	408,047	412,230
Program Related Expenses	200	
Other Disbursements	<u>11,412</u>	<u>11434</u>
Total Disbursements	1,267,996	1,664,418
 Change in Net Assets	 2,332,739	 2,604,955
Net Assets - Beginning	28,842,109	31,174,848
Net Assets - Ending	<u>31,174,848</u>	<u>33,779,803</u>
 Supporting Organization - Sophia Foundation, Inc.	 879,680	 875,531
 Total Net Assets	 <u>32,054,528</u>	 <u>34,655,335</u>



*Auditors: Huberty CPAs & Trusted Advisors
Trustees: US Bank and National Exchange Bank & Trust
This is a summarized financial statement. The complete audited financial statements and
IRS Form 990/990T are available upon request. A reproduction fee may be assessed.*